1 - A Priority

1 - B Priority

1 - C Priority

1 - D Priority

2 - DO NOT CALL!

2 - DO NOT CONTACT!

2 - Missed Opp - Bought/Sold 2016

2 - Missed Opp - Bought/Sold 2017

2 - Missed Opp - Bought/Sold 2018

2 - Missed Opp - Bought/Sold 2019

2 - Missed Opp - Bought/Sold 2020

2 - Missed Opp - Has Agent Upon Registration

2 - Missed Opp - Secured Agent after Registration

2 - Out of Area

2 - Someday/Maybe

3 - Is Builder

3 - Is Lender

3 - Is Local Agent

3 - Is Referral Agent

3 - Is Other Collaborator

3 - Starting Sphere

4 - Closed with Ali

4 - Closed with Andy H

4 - Closed with Eric S

4 - Closed with Former Agent

4 - Closed with Janell F

4 - Closed with Jeff S

4 - Closed with Kris B

4 - Closed with Kyle D

4 - Closed with Kyle E

4 - Closed with Lani V

4 - Closed with Mike H

4 - Closed with Shawn A

4 - Closed with Spencer C

4 - Closed with Steve A

4 - Closed with Suzie S

4 - Closed with Teresa L

4 - Closed with Velinda

4 - Close with Aaron R

4 - Invite to Local Events

5 - Adopted Buyer

5 - Bought/Sold in 2007

5 - Bought/Sold in 2008

5 - Bought/Sold in 2009

5 - Bought/Sold in 2010

5 - Bought/Sold in 2011

5 - Bought/Sold in 2012

5 - Bought/Sold in 2013

5 - Bought/Sold in 2014

5 - Bought/Sold in 2015

5 - Bought/Sold in 2016

5 - Bought/Sold in 2017

5 - Bought/Sold in 2018

5 - Bought/Sold in 2019

5 - Bought/Sold in 2020

6 - Referral - Closed

6 - Referral - Current

6 - Referral - Dead

7 - Future Agent Aaron

7 - Future Agent Ali

7 - Future Agent Andy

7 - Future Agent Carl

7 - Future Agent Eric

7 - Future Agent Jeff S

7 - Future Agent Kris

7 - Future Agent Kyle D

7 - Future Agent Kyle E

7 - Future Agent Lani

7 - Future Agent Mike

7 - Future Agent Spencer

7 - Future Agent Steve

7 - Future Agent Suzie

7 - Future Agent Teresa

7 - Future Agent Velinda

8 - Buyer

8 - Buyer/Seller

8 - Seller