



MEMORY JOGGER

This easy memory jogger will help you create your initial sphere of influence list so you can kick-start your business!

<p>The members of your own family:</p> <ul style="list-style-type: none"> • Father and Mother • Step Father/Mother • Father-in-law/Mother-in-law • Grandparents • Children • Brothers & Sisters • Aunts & Uncles • Nieces & Nephews • Cousins <p>Lists you already have:</p> <ul style="list-style-type: none"> • Current address Book/CRM • Email address list • Cell phone contacts • Holiday card list • Child’s birthday invitee list • Business cards • Facebook • LinkedIn • Snapchat • Twitter • Skype • Instagram • Other Social Media • Sports Team members (your kids’ too & their parents) 	<p>Your closest friends and those whom you associate regularly:</p> <ul style="list-style-type: none"> • Friends & Neighbors • People you work with • Baseball friends • Book club • Church members • Consultant • Drinking buddies • Hobby buddies • Camping friends • Dance class friends • Drawing class • Fantasy Football friends • Fishing buddies • Gourmet Club friends • Hunting friends • Karate class buddies • Singing class • Sculpting • Woodworking friends • Workout friends • Yoga friends 	<p>Those you do business with:</p> <ul style="list-style-type: none"> • Auto mechanic • Accountant • Banker • Babysitter/Child care provider • Car dealer • Dentist (your kids’ too) • Doctor (your kids’ too) • Dry cleaner • Grocer/Gas station attendant • Hair stylist/barber • Housekeeper • Insurance agent • Lawyer • Merchants • Pharmacist • Travel Agent <p>People with whom you play:</p> <ul style="list-style-type: none"> • Bowling • Bridge/Canasta • Bunko • Football • Golf/Mini-golf • Racquetball/Tennis • Volleyball
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OPS BOSS
COACHING

Who are my...?		
<ul style="list-style-type: none"> • Amazon Prime Driver • Architect • Associations members • Bus driver • Butcher/Banker • Computer Tech • Children’s friends parents • Chiropractor • Club members • Cook • Dancer/Dance Teacher • Delivery person • Dermatologist • Designer • Driver Bus/Cab/Truck • Education Professional • Electrician • FedEx/UPS Driver • Fitness Instructor • Florist • Food Services associate • Fundraiser • Furniture Salesman • Gardener • Government worker • Graphic Artist • Handyperson • Health Practitioner • Hospital Staff • Human Resources staff 	<ul style="list-style-type: none"> • Interior Decorator • Internet provider • Investor • Jeweler • Karate Master/Classmate • Kitchen Renovator • Lab Technician • Loan Officer • Lifeguard • Mailman • Manicurist • Massage therapist • Mechanic • Medical Professional • Minister/Pastor & spouse • Mortgage Broker • Music Teacher • Nonprofit Associate • Nurse • Nutritionist • Optometrist • Orthodontist • Painter • Party planner • Pediatrician • Personal trainer • Pet Care Professional/Vet • Pet Groomer • Pharmacist • Photographer 	<ul style="list-style-type: none"> • Physical Therapist • Piano Teacher • Police • Postal worker • PR professional • Psychiatrist • Psychologist • Recreation therapist • Recruiter • Rehabilitation specialist • Repairman • Restaurant Owner/Manager • Salesperson • Shoe repair people • Satellite provider • Skin Care Consultant • Social worker • Software Engineer • Tailor • Tanning Salon worker • Teacher • Telecommunications worker • Tennis instructor • Therapist • Veterinarian • Waitresses/Waiters • Water Supplier